# Assessment: EBIT Booster



Identify potential and focus your efforts on improving EBIT quickly.

Part of the "Yes, We Can! Program

#### For

Financial and Executive Leadership of Business Units, Value Steams, Lines of Business, and Whole Organizations

### Need

Sometimes you need to improve profitability quickly, through revenue generation, costs savings or both.

Few if any transformation initiatives consult frontline staff, so many such initiatives fail. Surprisingly, people in the value zone often know best where value can be extracted easily.

# Approach

Our most comprehensive survey evaluates short, medium, and long-term for potential to improve profitability by identifying easily achievable cost savings, reductions in waste and friction, and quantifiable opportunities for near term revenue.

Our method builds on the foundation of our Agile Boot/Reboot Assessment and our Company Vital Signs Assessment. Activate the intelligence of your staff to collect, identify and quantify potential to improve your bottom line.

# **Benefits**

You get a report and presentation that identifies:

- Where more agility will bring the biggest improvement in profitability to your organization.
- Quantified and prioritized opportunities to generate new revenue.
- Quantified and prioritized opportunities to reduce costs and save money

The survey questions provide actionable, easy to interpret results, that serve to both identify what can be quickly converted to cash, and where improvement will have a quick and positive effect.

#### **Your Engagement**

Supply necessary information to contact all staff.

Act on a few of the suggestions for improvement that emerge out of each cohort.

#### **Next Steps**

• Agile Leadership Development

# **Getting started**

Contact Peter Stevens for a free consultation!

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# Peter B. Stevens

Executive Coach, Speaker, Scrum Trainer. Creator of The Personal Agility System™

### What I Do

Executives come to me when their corporate initiatives are stuck. I work with all levels of the organization to get un-stuck and achieve objectives faster than they ever thought possible!

### Services I Provide

#### **Executive Agility**

Impulse Events, Keynote Speeches, Discovering Agility; Leadership Development; Executive Coaching; Private Retreat; Mastermind (Intra and Intercompany).

#### Workshops / Training

Optimize for Speed; Align and Decide; "Too Many Meetings"; Scrum; Product Ownership; Entrepreneurship; Agile Leadership with Personal Agility

#### Assessments

Talent Retention; Waste, Friction, and Inefficiency/Raise Your EBIT; Agile Bootstrap/Reboot; Meeting Killer; Scrum Know-How

#### Services

Interim Leadership Role (Chief Agility Officer); Executive / **Transition Team Scrum Master** 



"Agility means hope"

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### **Books**

TEN AGILE

CONTRACTS







**Futureworks** 



